

# SourceLine News & Insights

#### VOL 11 ISSUE 2 March/April 2022

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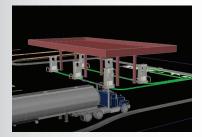
#### Find Station Essentials at Source's S3 Website

Source North America's retail website, Source Simple Solutions (S<sup>3</sup>), features more than 3,000 fueling products. Visit <u>shop.sourcena.com</u>.



#### Create a Free Tank Chart Today

Ace Tank & Fueling Equipment is celebrating over 80 years of providing "Innovative Solutions ... Extraordinary Results." Ace Tank's proprietary <u>FuelSafe Systems</u> are designed to be turnkey fuel storage and handling systems. Other achievements at Ace Tank include launching a <u>free online</u> <u>Tank Chart Generator</u>. Check it out!



#### Plan Your Fueling System with Source

The Source SOLUTIONS Design Group helps fuel site decision-makers and their project partners develop aboveground and underground fueling infrastructure plans. Get CAD drawings, specifications lists, compliance confirmation and more. Visit <u>this webpage</u> to learn more or request assistance from the SOLUTIONS Design Group.

## Aging USTs:

Where Time, Cost and Compliance Converge



If we had one piece of advice for owners and operators of aging underground storage tanks (USTs) it would be this: plan ahead.

Why? At a time when more than 150,000 will reach the end of their 30-year warranties in the next 10 years, several factors are coming together to complicate decision-making regarding UST replacements. Here's a brief overview of the situation.

#### 1. The 15- to 20-year outlook for motor fuels is unclear.

UST operators may be hesitant to purchase tanks that require a 15- to 20-year return on investment amid an uncertain future for conventional motor fuels.

#### Meeting financial responsibility requirements for tanks that are approaching – or have surpassed – their warrantied service life is becoming more challenging.

Although some insurance providers will decline coverage for out-of-warranty tanks, the EPA has identified <u>carriers that may</u> <u>consider coverage</u>. According to the <u>Petroleum Equipment</u> <u>Institute TulsaLetter</u>, UST insurance premiums are influenced by site-specific characteristics and risks. Owners of aging tanks can improve their chances for coverage by:

- Demonstrating tank integrity with thorough records for inspection, release detection and testing release
- · Installing new piping, sumps and spill buckets
- Retrofitting tanks with a double-walled interior

That notwithstanding, even owners who can document years of compliance, inspections and testing should expect higher premiums on tanks with expired warranties.

#### 3. Supplies of new USTs are constrained.

There is a nationwide shortage of key materials used to produce

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#### A New Gas Station Built in 3 Days!?!

On-demand mobile fueling company EzFill announced it will begin a trial program to operate and manage portable aboveground gas stations (PAGS) in Florida.

The PAGS, being developed by AMS Energy Technologies, are fully contained, turnkey aboveground fueling systems. Consumers will use an app to facilitate fuel purchases, and EzFill will use the PAGS to refill their mobile fuel delivery vehicles.

According to AMS, the PAGS can be installed in three days and at a cost that is 80% lower than traditional underground fueling systems.

Learn more in this CSP article.



# Funding for Charging Network Announced

The U.S. Departments of Transportation and Energy announced that almost \$5 billion will be provided over five years to help states create a network of EV charging stations.

The charging network will be positioned along designated Alternative Fuel Corridors, especially along interstates.

Learn more about the funding in this U.S. Department of Transportation announcement.

View a breakdown of funding for each state <u>here</u>.



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#### **Trade Shows Are Off to a Great Start!**





Top: WPMA in Las Vegas, NV. Bottom left: Southeast Petro-Food Exposition in Myrtle Beach, SC. Bottom right: NECSEMA in Springfield, MA.

The early part of 2022 opened with a trio of successful trade shows: WPMA (Booth #208) Feb. 22-24 in Las Vegas, NV, Southeast Petro-Food Expo (Booth #317) March 2-3 in Myrtle Beach, SC, and NECSEMA (Booth #55) March 16 in Springfield, MA.

But there's more to come! We'll kick off the second quarter at M-PACT in Indianapolis. We invite you to visit us at Booth 524 April 20-21 at the Indiana Convention Center. We hope to see you there!

#### **Our Latest Training Center Visitors Got the Inside Scoop on Station Equipment**

The Source University Training Center kicked off the new year with two group training sessions for Source's warehouse team members, with one of the groups getting a bonus experience: Texas snow!

Fortunately, Source University's exhibit of aboveground and belowground fueling equipment is displayed inside a large climate-controlled room protected from the elements. The groups toured the exhibit of dispensers, USTs and other station equipment and utilized the facility's classroom to conduct additional training.

Source is currently expanding the training facility's exhibit to include aboveground storage tanks and tank truck displays. To take a 360° tour of the training facility's classroom amenities, or to inquire about scheduling an event, please visit our <u>Source University Training Center page</u>.



# Fuels Institute

#### Insights and Events from Across the Industry

How to Fund EV Infrastructure: Learn which policies and programs seem to be the most effective in funding the deployment of EV supply equipment in this edition of The Commute by the Fuels Institute's John Eichberger.

#### Evaluation of Policies for Electric Vehicle Charging

**Infrastructure Deployment**: Also from the Fuels Institute, this study evaluates the market influence of 500 different policies and incentives.

<u>Charge Across America</u>: Charge Across America is conducting a cross-country EV road rally. Their website also provides EV motorists road trip itineraries that include EV chargers in order to reduce range anxiety.

The NACS State of the Industry Summit: Takes place April 12-14 at the Hyatt Regency O'Hare Chicago, in Rosemont, IL.

**Conexxus Annual Conference**: Will take place May 1-5 at the Loews Ventana Canyon in Tucson, AZ.

PEI RP 900 on Inspection & Maintenance of UST Systems: The 2021 edition of this recommended practice has been updated and is now available on the <u>PEI website</u>.



UST parts. The timeline for a replacement tank has increased from about 30 days to 6 to 9 months.

4. A market for used tanks may be emerging, and UST operators should expect different compliance requirements for refurbished tanks.

Some operators are installing used tanks as an alternative to new tanks. Regulatory requirements for the installation and utilization of a refurbished underground storage tank usually dictate that the used tanks be certified by an independent testing organization before they are installed.

5. There is a limited pool of licensed professionals to meet the increased demand for UST installations.

Planning for extended lead times for tanks and installation will be critical for business continuity.

#### One Source For All Your Fuel Site Needs

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