

VOL 6 ISSUE 2 SourceLine



Source's South Florida Location Is Moving

Source's South Florida location in Pompano Beach, FL, will move to a [new location](#) in Dania Beach, FL, on May 1.

Source – South Florida
1938 Tigertail Blvd., Unit A
Dania Beach, FL 33004
(800) 548-0655

OPW Recalls Hose Swivel Connectors

OPW, in cooperation with the U.S. Consumer Product Safety Commission, has issued a voluntary recall of OPW 241TPS and OPW 36S Hose Swivel Connectors. [Learn more here.](#)



Read All About It: New Source Articles

- [Fueling Revolution or Evolution?](#) in Fuel Marketer News and Commercial Fuel Buyer, Winter 2017
- [Changes in EMV Adoption](#) in Fuel Marketer News, Winter 2017
- [3 Tips for Gas-Station Upgrades](#) on www.cspdailynews.com

Road Funds & Fueling: At a Crossroads



How Future Funding Impacts Fueling

For decades, taxes on motor fuels have subsidized most of America's roadway funding. But tax revenues have not kept pace with increasing road maintenance costs. Simply increasing the federal gas tax rate isn't a sustainable solution. Fuel retailers need to understand how their businesses might be affected by alternative ideas for funding roads, including:

Increased Fees: Some states are looking at raising vehicle registration fees, while others are considering additional fees for vehicles powered by electricity and other alternative fuels to compensate for lower revenue from gasoline taxes.

Revised Tax Structures: Some states are considering adjusting their motor fuel excise tax for the energy content of the fuel being taxed to create more parity between fuel types.

Vehicle Miles Traveled (VMT): Fee structures based on actual road use are already in limited use in four states.

More Tolls: States are experimenting with a la carte charges for high-occupancy and other special toll lanes. In addition, the current federal administration has suggested a public/private partnership for infrastructure projects; presumably the private partner would be reimbursed through tolling revenues.

Future roadway funding will directly impact fuel consumption. Fuel retailers who proactively address changing consumption patterns will position themselves for a strong future. But a situation where certain states increase gas taxes while other states adopt alternative taxes will create unbalanced competition at the borders. Marketers with operations in multiple states will be challenged by this the most.

For more information, watch [Fuel Marketer News](#) for Source's next "Fueled for Thought" column.

RFS News: Are Retailer RINs on the Table?

On the heels of President Trump's March executive order to rewrite key environmental regulations, the entire fuel industry is abuzz about [speculation](#) that the new administration may adjust the Renewable Fuel Standard compliance model to move the point of obligation further downstream.



Visit [our website](#) to learn more about how this change to the RFS could affect the future of ethanol and fuel retailers' bottom line.

Attend a NACS Industry Update This Spring



NACS State of the Industry events provide important data that help fuel marketers and C-stores plan future growth and gain a competitive advantage. This spring, NACS will present [industry update luncheons](#) in April in Richmond, VA, Knoxville, TN, and Greenville, SC. In addition, the [NACS State of the Industry summit](#) in Chicago will be held April 4-6 in Chicago. RSVP to an upcoming luncheon today and start planning ahead for the NACS Show and PEI Convention October 17-20 in Chicago.



Source Events Emphasize Learning and Leading

Source recently held two events that educated attendees about top-of-mind issues circulating within the fuel industry. Source hosted a contractor information session that was presented by Walsh Long & Company at Source's Addison facility on Feb. 28. During the event, Micah Nelson, National Sales Manager for Bravo, and Bud Moore, Director of Sales for Vaporless Manufacturing, spoke to more than 50 contractors about underground storage tanks, installation, fuel contamination and corrosion protection. In addition, Source sales staff from across the country gathered to share ideas for infrastructure upgrades that would benefit customers during the EMV delay, at Source's national sales meeting March 16-18 in Dallas.



What's New in Containment?: Micah Nelson of Bravo discussed underground storage tank challenges and solutions during a contractors' seminar at Source's headquarters in Addison, IL.



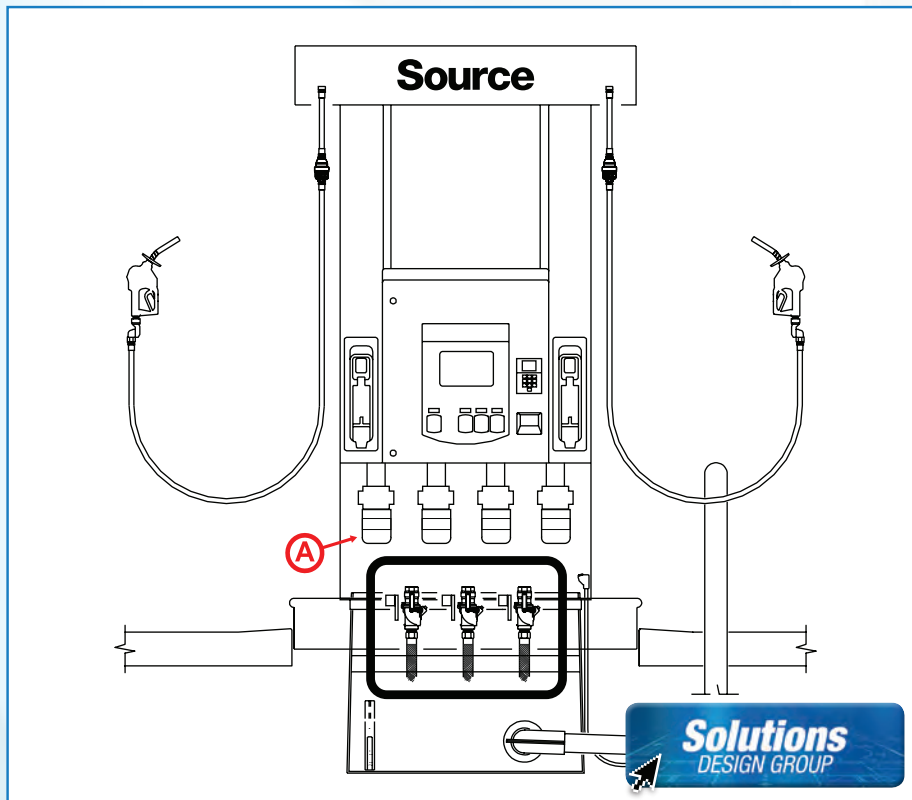
A Moo-ving Experience: Only in the heart of Texas would you find cattle in the parking lot of your hotel. Such was the case during Source's sales meeting in Dallas, where cattle were auctioned off in the ballroom.

Trade Show Season Is in Full Swing

We've been busy bringing the Source exhibit to many of the major industry events in 2017 – and there's more to come. We enjoyed meeting everyone and showcasing our services at Booth 209 of the WPMA Expo in Las Vegas (pictured below), Booth 815 of the Southeast Petro-Food Marketing Expo in Myrtle Beach, S.C. and Booth 149 of the NECSEMA trade show in Worcester, MA. We look forward to our next stop: the M-PACT Show from April 18-20 in Indianapolis. We hope to see you at Booth 1701!



Equipment Guide: Filters – Last Line of Defense Against Contaminants



Pictured in the Diagram:

A. Dispenser filters protect against the distribution of contaminated fuel by filtering the fuel just before it exits the fueling system via the dispenser hose and nozzle.

What dispenser filters do: The filter inside the dispenser protects against the distribution of contaminated fuel. Filters capture contaminants and in some cases alert operators to contamination by slowing the flow of product. Dispenser filters help defend against particulates, water and phase separation.

Selecting the right filter: There are numerous types of filters for retail applications: conventional gasoline and diesel; vapor recovery; biodiesel; ethanol. There are also filters available for numerous industrial applications. Filter manufacturers recommend operators develop a regular filter maintenance schedule. Check with your Source representative to determine the right filter for your application.

Source solutions: Source is proud to offer filters from Cim-Tek and PetroClear for typical retail fueling operations. For more advanced industrial fueling, we also offer Donaldson, Facet, Goldenrod, Racor and Velcon. Call (800) 572-5578 or visit [Source Simple Solutions](#).

For more information: [Read our Q&A](#) to learn more about the common types of fuel contamination and why retailers should take them seriously.